

**For Immediate
Release:
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Multiple Listing Service of Southern Arizona Statistics 2016 YEAR END REVIEW

Dear MLS Subscribers:

What an exciting year 2016 was for the Tucson housing market which continues to improve year over year. The proof is in the numbers, and the 2016 Year End Statistics are here!

A synopsis of the MLS Year in Review Summary shows total sales volume for 2016 is \$3,652,484,514, which is an increase of 15.69% over 2015. Total unit sales of 16,842 are indicative the real estate community had a busy year! We sold more units than we have in the past 10 years! Average list and sold prices increased over 2015, while the days on market as well as cumulative days on market saw a significant decrease from 2015. Average % of List Price received on sales is the highest it has been in over 10 years. Conventional loans continue to dominate our marketplace indicating that more homes are selling to owner occupants.

Thank you to the entire MLSSAZ staff for all they do and providing us with top notch service. We are grateful to have such a hardworking, highly qualified group of individuals on board.

We are optimistic our residential housing market will continue to improve and grow beyond what we saw in 2016.

On behalf of the Tucson Association of REALTORS® and Multiple Listing Service of Southern Arizona, we wish you all continued success in 2017!

*Cathy Erchull
2016 MLSSAZ President*



**Lifestyle Opportunities:
No matter what area or type of home
you are interested in, you have a
variety of options.
Financial:
Multiple financing opportunities are
available
Talk to a REALTOR®!
With the complexity of a real estate
transaction, you need a REALTOR®.**



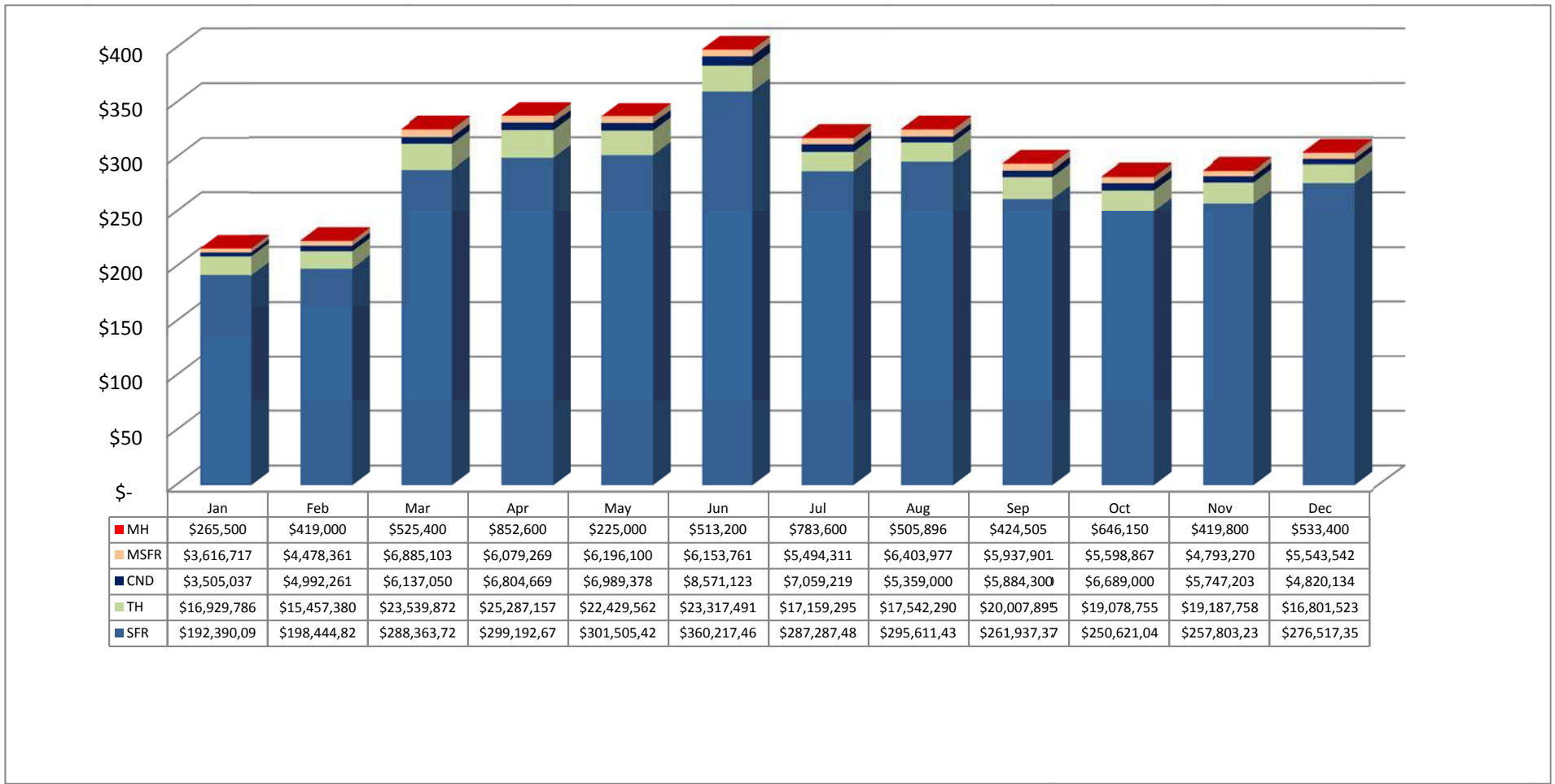
The Multiple Listing Service Southern Arizona is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 5,400 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

2016 MLS Year in Review Summary

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Total Sales Volume	\$ 4,247,270,446	\$ 3,522,942,997	\$ 2,560,571,338	\$ 2,345,672,056	\$ 2,234,884,205	\$ 2,194,210,104	\$ 2,480,670,298	\$ 2,836,342,803	\$ 2,785,457,970	\$ 3,157,057,716	\$ 3,652,484,514
Total Sales Units	15,726	12,939	10,578	11,661	11,802	13,418	14,236	14,819	13,739	15,060	16,842
Total Units Listed	33,992	33,022	26,592	22,170	31,914	29,719	26,661	28,301	29,432	29,723	29,118
Average List Price	\$277,904	\$284,014	\$254,247	\$211,524	\$199,197	\$171,767	\$180,745	\$197,584	\$209,398	\$216,148	\$222,659
Average Sale Price	\$270,080	\$272,273	\$242,066	\$201,155	\$189,352	\$163,527	\$174,253	\$191,399	\$202,740	\$209,631	\$216,8667
Average DOM /CDOM	49 / 69	67 / 104	78 / 123	78 / 113	88 / 121	82 / 107	59 / 75	54 / 69	62 / 80	63 / 84	54 / 71
Average % of LP received on Sales	97.18%	95.87%	95.21%	95.10%	94.59%	95.20%	96.41%	96.86%	96.82%	96.98%	97.39%

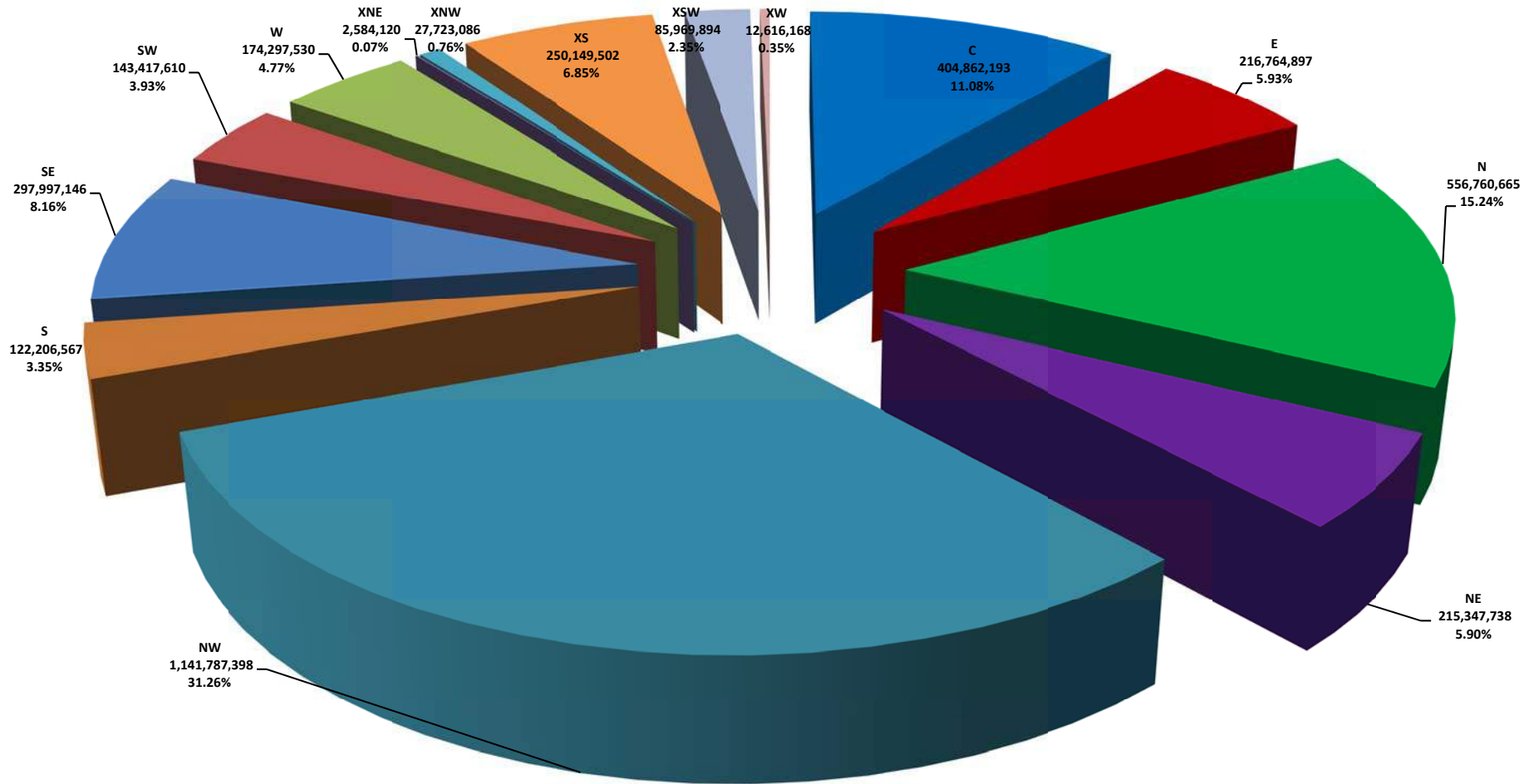
Please note: The data contained in this report is dynamic in nature and therefore subject to change and adjust with the passage of time. These figures and charts are an approximation of the flow of business as observed through the MLS of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® nor the MLS of Southern Arizona guarantees nor is in any way responsible for its accuracy.

2016 All Residential Total Sales Volume by Month and Type



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2016 All Residential Total Sales Volume % of Market by Area



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YEAR END 2016 RESIDENTIAL SALES STATISTICS

ALL RESIDENTIAL TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	677	1,152	341	68	2,238
E	214	686	341	45	1,286
N	432	483	412	101	1,428
NE	139	319	232	60	750
NW	966	2,015	1,234	211	4,426
S	145	567	253	33	998
SE	140	852	521	73	1,586
SW	169	501	324	37	1,031
W	202	478	200	27	907
XNE	6	1	1	-	8
XNW	20	134	53	11	218
XS	255	498	399	89	1,241
XSW	411	151	52	2	616
XW	20	59	29	1	109
TOTALS	3,796	7,896	4,392	758	16,842

TH TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	133	63	4	-	200
E	93	52	1	-	146
N	167	100	-	-	267
NE	74	49	-	-	123
NW	204	61	2	-	267
S	30	9	1	-	40
SE	31	41	-	-	72
SW	18	5	2	-	25
W	75	36	-	-	111
XNE	-	-	-	-	-
XNW	-	-	-	-	-
XS	47	5	-	-	52
XSW	183	16	-	-	199
XW	-	-	-	-	-
TOTALS	1,055	437	10	-	1,502

MH TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	0	0	0	0	0
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	14	7	0	0	21
S	3	1	0	2	6
SE	0	0	0	0	0
SW	59	11	4	0	74
W	3	4	1	0	8
XNE	0	0	0	0	0
XNW	3	3	2	0	8
XS	0	0	0	0	0
XSW	0	0	1	0	1
XW	3	0	0	0	3
TOTALS	0	26	8	2	121

SFR TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	403	1,044	336	68	1,851
E	33	624	339	45	1,041
N	66	361	412	101	940
NE	13	269	232	60	574
NW	643	1,854	1,215	208	3,920
S	109	513	234	29	885
SE	106	774	501	70	1,451
SW	35	406	301	37	779
W	77	404	187	27	695
XNE	6	-	1	-	7
XNW	10	78	41	5	134
XS	202	473	385	88	1,148
XSW	161	97	39	1	298
XW	5	10	9	-	24
TOTALS	1,869	6,907	4,232	739	13,747

CND TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	139	39	0	0	178
E	88	10	0	0	98
N	199	22	0	0	221
NE	52	1	0	0	53
NW	83	20	0	0	103
S	2	0	0	0	2
SE	1	1	0	0	2
SW	4	1	0	0	5
W	37	5	0	0	42
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	2	0	0	0	2
XSW	35	0	0	0	35
XW	0	0	0	0	0
TOTALS	642	99	0	0	741

MSFR TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	2	6	1	0	9
E	0	0	1	0	1
N	0	0	0	0	0
NE	0	0	0	0	0
NW	22	73	17	3	115
S	1	44	18	2	65
SE	2	36	20	3	61
SW	53	78	17	0	148
W	10	29	12	0	51
XNE	0	1	0	0	1
XNW	7	53	10	6	76
XS	4	20	14	1	39
XSW	32	38	12	1	83
XW	12	49	20	1	82
TOTALS	145	427	142	17	731

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2016 All Residential Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	13	8	-	7	9	9	2	20	10	-	8	-	12	-	98
30,000 - 39,999	8	9	-	5	13	14	5	15	14	-	8	1	20	5	117
40,000 - 49,999	24	12	-	18	13	30	7	26	21	-	5	3	31	2	192
50,000 - 59,999	29	22	1	18	12	38	15	26	20	-	5	2	19	6	213
60,000 - 69,999	52	24	7	10	15	49	14	28	16	-	14	4	16	7	256
70,000 - 79,999	71	20	6	3	23	42	17	38	46	-	7	12	29	9	323
80,000 - 89,999	65	27	8	3	29	60	22	31	34	-	14	15	33	5	346
90,000 - 99,999	95	34	27	5	15	52	40	37	37	-	12	20	36	9	419
100,000 - 119,999	244	107	51	3	90	167	111	96	89	-	24	62	72	20	1,136
120,000 - 139,999	299	179	57	33	172	201	163	200	103	-	40	114	86	20	1,667
140,000 - 159,999	281	200	72	35	333	180	234	194	95	1	19	165	64	7	1,880
160,000 - 179,999	223	207	65	51	530	66	244	134	94	-	29	180	65	12	1,900
180,000 - 199,999	170	151	45	46	478	25	183	63	50	-	14	168	23	1	1,417
200,000 - 249,999	266	167	123	151	948	54	255	93	66	-	14	236	51	3	2,427
250,000 - 299,999	188	57	157	98	634	10	142	21	50	5	1	132	33	2	1,530
300,000 - 399,999	116	41	315	124	676	1	97	9	89	1	3	88	22	-	1,582
400,000 - 499,999	51	10	179	52	220	-	25	-	39	-	1	34	4	1	616
500,000 - 749,999	35	9	189	69	157	-	10	-	30	-	-	4	-	-	503
750,000 - 999,999	5	2	73	13	32	-	-	-	3	1	-	-	-	-	129
1,000,000 +	3	-	53	6	27	-	-	-	1	-	-	1	-	-	91
ALL Price Ranges	2,238	1,286	1,428	750	4,426	998	1,586	1,031	907	8	218	1,241	616	109	16,842

2016 SFR Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	-	-	-	-	-	4	1	-	-	-	1	-	5	-	11
30,000 - 39,999	2	-	-	-	-	6	-	-	3	-	1	-	1	1	14
40,000 - 49,999	4	-	-	-	-	20	-	1	2	-	-	1	4	-	32
50,000 - 59,999	18	1	-	-	-	28	-	1	6	-	1	-	-	-	55
60,000 - 69,999	29	3	-	-	-	39	4	4	5	-	1	1	2	-	88
70,000 - 79,999	45	2	-	-	4	31	5	10	21	-	-	6	2	-	126
80,000 - 89,999	46	8	-	-	7	44	13	7	14	-	2	10	1	-	152
90,000 - 99,999	70	11	-	-	8	42	20	17	10	-	2	10	10	1	201
100,000 - 119,999	176	64	2	-	29	142	80	62	47	-	14	39	24	2	681
120,000 - 139,999	237	136	2	10	123	195	150	175	83	-	33	99	47	3	1,293
140,000 - 159,999	235	183	2	12	254	179	228	184	92	1	19	160	37	2	1,588
160,000 - 179,999	198	200	8	27	474	66	240	132	90	-	28	167	49	8	1,687
180,000 - 199,999	151	148	12	36	428	25	183	63	48	-	14	163	17	1	1,289
200,000 - 249,999	250	167	63	134	884	53	253	93	62	-	13	234	42	3	2,251
250,000 - 299,999	186	56	118	94	612	10	142	21	50	4	1	131	32	2	1,459
300,000 - 399,999	110	41	266	121	666	1	97	9	89	1	3	88	21	-	1,513
400,000 - 499,999	51	10	159	52	215	-	25	-	39	-	1	34	4	1	591
500,000 - 749,999	35	9	182	69	157	-	10	-	30	-	-	4	-	-	496
750,000 - 999,999	5	2	73	13	32	-	-	-	3	1	-	-	-	-	129
1,000,000 +	3	-	53	6	27	-	-	-	1	-	-	1	-	-	91
ALL Price Ranges	1,851	1,041	940	574	3,920	885	1,451	779	695	7	134	1,148	298	24	13,747

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2016 TH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	-	-	-	-	-	2	-	-	-	-	-	-	1	-	3
30,000 - 39,999	1	-	-	-	-	1	1	-	-	-	-	-	6	-	9
40,000 - 49,999	2	-	-	3	-	1	5	-	2	-	-	-	4	-	17
50,000 - 59,999	1	3	-	8	-	4	9	-	2	-	-	-	3	-	30
60,000 - 69,999	6	2	-	5	-	4	5	1	5	-	-	3	3	-	34
70,000 - 79,999	9	9	-	-	-	4	8	4	19	-	-	2	14	-	69
80,000 - 89,999	5	6	1	-	1	4	6	5	13	-	-	4	24	-	69
90,000 - 99,999	8	17	-	-	-	2	8	2	15	-	-	3	18	-	73
100,000 - 119,999	39	40	4	3	22	15	20	11	24	-	-	18	40	-	236
120,000 - 139,999	52	42	21	23	22	2	7	2	19	-	-	9	32	-	231
140,000 - 159,999	34	17	19	23	39	-	2	-	2	-	-	4	22	-	162
160,000 - 179,999	18	7	31	24	45	-	-	-	4	-	-	7	15	-	151
180,000 - 199,999	11	3	26	10	42	-	-	-	2	-	-	1	6	-	101
200,000 - 249,999	9	-	51	17	59	1	1	-	4	-	-	1	9	-	152
250,000 - 299,999	2	-	38	4	22	-	-	-	-	-	-	-	1	-	67
300,000 - 399,999	3	-	49	3	10	-	-	-	-	-	-	-	1	-	66
400,000 - 499,999	-	-	20	-	5	-	-	-	-	-	-	-	-	-	25
500,000 - 749,999	-	-	7	-	-	-	-	-	-	-	-	-	-	-	7
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	200	146	267	123	267	40	72	25	111	-	-	52	199	-	1,502

2016 CND Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	13	8	-	7	4	-	-	-	7	-	-	-	1	-	40
30,000 - 39,999	5	9	-	5	6	-	-	2	7	-	-	-	6	-	40
40,000 - 49,999	18	12	-	15	5	-	-	-	3	-	-	-	13	-	66
50,000 - 59,999	10	18	1	10	8	1	1	3	6	-	-	-	9	-	67
60,000 - 69,999	16	19	7	5	4	-	-	-	2	-	-	-	4	-	57
70,000 - 79,999	15	9	6	3	6	-	-	-	-	-	-	-	1	-	40
80,000 - 89,999	11	13	7	3	9	1	1	-	1	-	-	-	-	-	46
90,000 - 99,999	17	6	27	5	1	-	-	-	3	-	-	-	-	-	59
100,000 - 119,999	26	3	45	-	9	-	-	-	13	-	-	2	-	-	98
120,000 - 139,999	10	1	34	-	10	-	-	-	-	-	-	-	-	-	55
140,000 - 159,999	12	-	51	-	27	-	-	-	-	-	-	-	1	-	91
160,000 - 179,999	7	-	26	-	7	-	-	-	-	-	-	-	-	-	40
180,000 - 199,999	8	-	7	-	4	-	-	-	-	-	-	-	-	-	19
200,000 - 249,999	7	-	9	-	3	-	-	-	-	-	-	-	-	-	19
250,000 - 299,999	-	-	1	-	-	-	-	-	-	-	-	-	-	-	1
300,000 - 399,999	3	-	-	-	-	-	-	-	-	-	-	-	-	-	3
400,000 - 499,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	178	98	221	53	103	2	2	5	42	-	-	2	35	-	741

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2016 MH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	-	-	-	-	2	-	-	18	1	-	2	-	-	-	23
30,000 - 39,999	-	-	-	-	4	4	-	11	1	-	2	-	1	1	24
40,000 - 49,999	-	-	-	-	1	1	-	13	5	-	2	-	-	1	23
50,000 - 59,999	-	-	-	-	-	1	-	12	1	-	1	-	-	1	16
60,000 - 69,999	-	-	-	-	5	-	-	5	-	-	1	-	-	-	11
70,000 - 79,999	-	-	-	-	5	-	-	8	-	-	-	-	-	-	13
80,000 - 89,999	-	-	-	-	1	-	-	2	-	-	-	-	-	-	3
90,000 - 99,999	-	-	-	-	1	-	-	2	-	-	-	-	-	-	3
100,000 - 119,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
120,000 - 139,999	-	-	-	-	2	-	-	1	-	-	-	-	-	-	3
140,000 - 159,999	-	-	-	-	-	-	-	2	-	-	-	-	-	-	2
160,000 - 179,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
180,000 - 199,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
200,000 - 249,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
250,000 - 299,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
300,000 - 399,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
400,000 - 499,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	-	-	-	-	21	6	-	74	8	-	8	-	1	3	121

2016 MSFR Total Unit Sales by Price and Area

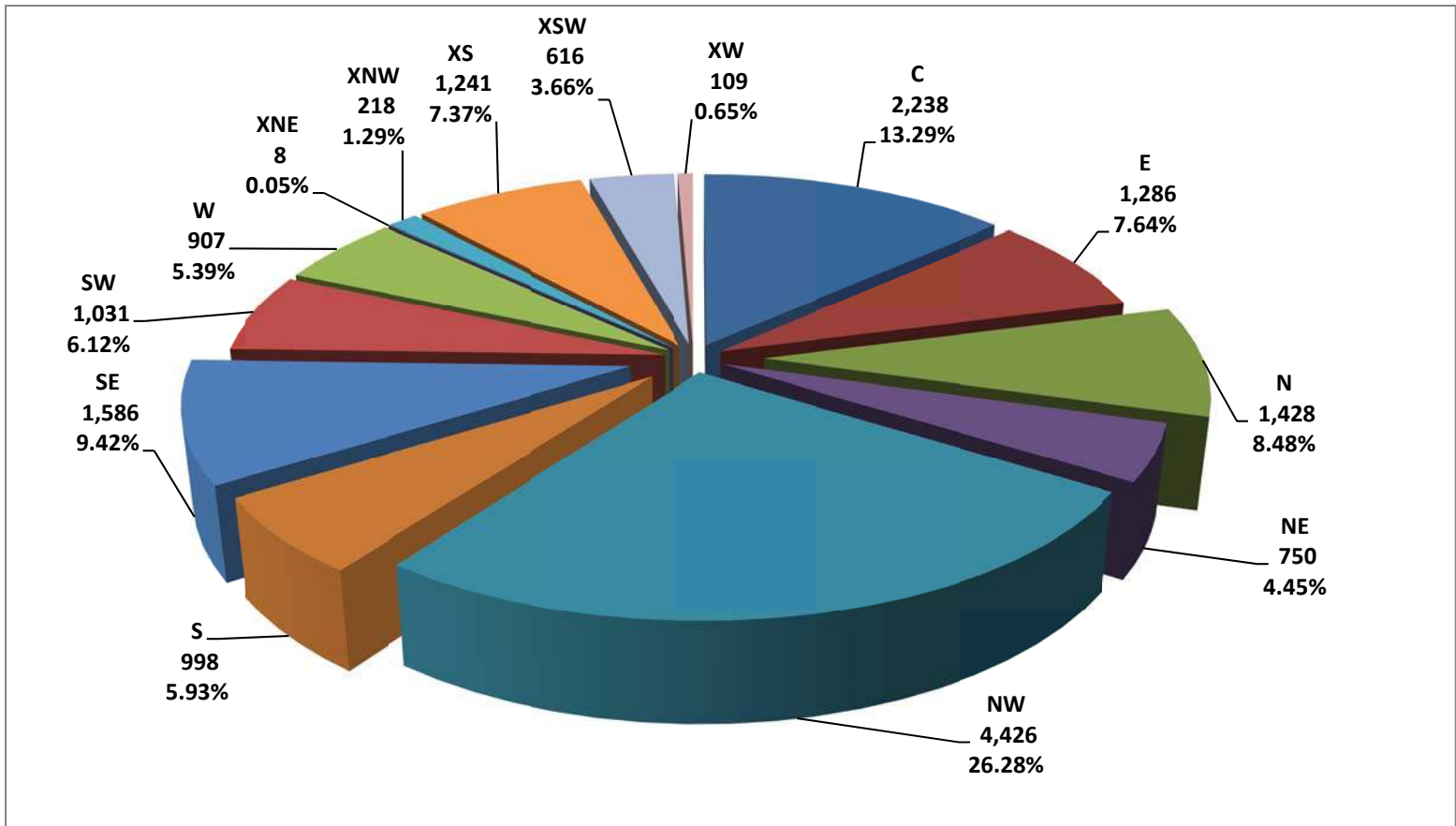
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	-	-	-	-	3	3	1	2	2	-	5	-	5	-	21
30,000 - 39,999	-	-	-	-	3	3	4	2	3	-	5	1	6	3	30
40,000 - 49,999	-	-	-	-	7	8	2	12	9	-	3	2	10	1	54
50,000 - 59,999	-	-	-	-	4	4	5	10	5	-	3	2	7	5	45
60,000 - 69,999	1	-	-	-	6	6	5	18	4	-	12	-	7	7	66
70,000 - 79,999	2	-	-	-	8	7	4	16	6	-	7	4	12	9	75
80,000 - 89,999	3	-	-	-	11	11	2	17	6	-	12	1	8	5	76
90,000 - 99,999	-	-	-	-	5	8	12	16	9	-	10	7	8	8	83
100,000 - 119,999	3	-	-	-	30	10	11	23	5	-	10	3	8	18	121
120,000 - 139,999	-	-	-	-	15	4	6	22	1	-	7	6	7	17	85
140,000 - 159,999	-	-	-	-	13	1	4	8	1	-	-	1	4	5	37
160,000 - 179,999	-	-	-	-	4	-	4	2	-	-	1	6	1	4	22
180,000 - 199,999	-	-	-	-	4	-	-	-	-	-	-	4	-	-	8
200,000 - 249,999	-	-	-	-	2	-	1	-	-	-	1	1	-	-	5
250,000 - 299,999	-	1	-	-	-	-	-	-	-	1	-	1	-	-	3
300,000 - 399,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
400,000 - 499,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	9	1	-	-	115	65	61	148	51	1	76	39	83	82	731

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2016 All RESIDENTIAL – Total Unit Sales by Type

	SFR	TH	CND	MH	MSFR	Totals
Jan	809	108	42	8	44	1,011
Feb	869	104	56	9	52	1,090
Mar	1,243	142	62	10	76	1,533
Apr	1,237	156	67	18	64	1,542
May	1,316	140	67	6	69	1,598
Jun	1,428	136	80	9	68	1,721
Jul	1,200	117	66	13	62	1,458
Aug	1,233	113	57	10	67	1,480
Sep	1,137	132	71	8	58	1,406
Oct	1,062	120	66	10	61	1,319
Nov	1,087	127	56	9	51	1,330
Dec	1,126	107	51	11	59	1,354

2016 RESIDENTIAL Total Sales Units by Area



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YEAR END 2016 RESIDENTIAL SALES STATISTICS

ALL RESIDENTIAL AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	129,620	183,664	236,567	365,570	180,903
E	100,330	164,301	208,661	253,991	168,557
N	203,579	367,347	528,151	730,563	389,888
NE	111,267	272,262	361,080	487,652	180,903
NW	218,631	239,857	301,195	358,296	257,972
S	79,396	119,788	148,052	161,106	122,451
SE	155,177	169,014	214,641	280,054	187,892
SW	81,354	139,669	161,489	199,227	139,105
W	102,223	189,613	264,041	377,959	192,169
XNE	255,416	265,000	786,620		323,015
XNW	83,884	124,756	148,503	132,488	127,170
XS	176,956	191,467	213,691	274,291	201,570
XSW	125,355	155,230	204,614	184,450	139,561
XW	93,255	115,883	130,826	120,000	115,744
TOTALS	156,267	200,991	270,409	375,501	216,867

TH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	122,942	158,853	207,000		135,935
E	114,837	120,981	185,000		117,506
N	237,512	277,942			252,654
NE	135,996	187,756			156,616
NW	182,878	224,055	260,500		192,867
S	88,857	91,945	90,000		89,580
SE	75,575	101,407			90,285
SW	95,350	106,000	91,500		97,172
W	99,301	119,279			105,780
XNE					
XNW					
XS	120,571	136,280			122,081
XSW	117,053	134,612			118,465
XW					
TOTALS	147,229	182,162	180,700		157,615

MH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C					
E					
N					
NE					
NW	58,428	78,114			64,990
S	40,000	30,000		30,000	35,000
SE					
SW	47,783	56,272	74,325		50,480
W	30,335	48,099	41,000		40,550
XNE					
XNW	31,433	38,333	56,500		40,287
XS					
XSW			33,000		33,000
XW	41,333				
TOTALS	47,841	57,815	60,537	30,000	50,529

SFR AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	147,145	187,052	237,325	365,570	194,048
E	167,513	169,316	208,506	253,991	185,681
N	345,139	404,231	528,151	730,563	489,459
NE	201,928	288,464	361,080	487,652	336,675
NW	253,074	247,087	303,914	361,982	271,779
S	78,364	124,284	153,175	173,914	127,893
SE	181,307	176,237	219,160	286,178	196,732
SW	122,046	151,799	167,470	199,227	158,770
W	133,048	206,660	277,124	377,959	224,119
XNE	255,416		786,620		331,302
XNW	115,748	154,134	170,887	200,060	158,109
XS	193,258	195,192	216,306	274,510	208,013
XSW	161,922	187,329	244,097	326,000	181,497
XW	163,380	177,940	179,777		175,595
TOTALS	194,676	210,242	276,732	382,628	237,862

CND AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	85,953	147,386			99,413
E	59,804	76,650			61,523
N	128,153	168,502			132,169
NE	53,409	54,900			53,438
NW	102,021	148,759			111,096
S	67,500				67,500
SE	56,500	89,900			73,200
SW	47,100	52,000			48,080
W	59,658	113,280			66,042
XNE					
XNW					
XS	117,950				117,950
XSW	51,918				51,918
XW					
TOTALS	91,274	141,010			97,919

MSFR AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	77,050	90,366	100,000		88,477
E			284,900		284,900
N					
NE					
NW	85,395	109,918	111,645	102,766	105,295
S	50,000	75,110	84,683	106,500	78,341
SE	53,500	92,901	101,435	137,166	96,584
SW	89,686	91,579	84,328		90,068
W	65,843	72,123	78,748		72,450
XNE		265,000			265,000
XNW	60,842	86,412	75,133	76,178	81,765
XS	45,750	117,150	141,786	255,000	122,205
XSW	69,179	81,976	90,594	42,900	77,817
XW	77,016	103,218	108,798	120,000	100,949
TOTALS	78,265	93,234	100,097	106,339	91,903

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YEAR END 2016 RESIDENTIAL SALES STATISTICS

ALL RESIDENTIAL AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	133,355	188,609	243,796	393,511	186,529
E	103,436	167,313	212,012	259,031	171,745
N	211,024	381,446	551,078	764,583	405,930
NE	114,991	279,655	372,548	503,083	295,746
NW	224,685	245,392	309,043	368,500	264,488
S	81,286	121,830	150,472	165,664	124,650
SE	159,219	171,177	217,723	282,394	190,531
SW	86,048	142,234	163,951	202,253	142,003
W	105,248	194,832	271,609	389,842	197,616
XNE	274,833	280,000	837,500		345,812
XNW	85,738	128,273	151,258	136,263	130,362
XS	182,583	194,280	215,785	279,053	
XSW	129,411	160,956	209,165	192,950	144,082
XW	99,265	121,442	135,292	120,000	121,044
TOTALS	161,113	205,796	277,542	388,533	222,659

TH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	125,802	163,687	215,975		139,539
E	117,680	123,361	189,900		120,198
N	245,524	285,132			260,359
NE	140,098	191,551			160,595
NW	188,577	232,391	274,250		199,229
S	89,923	94,022	94,900		90,970
SE	77,576	103,686			92,445
SW	98,988	110,159	99,500		101,263
W	103,055	121,025			108,883
XNE					
XNW					
XS	123,659	139,220			125,155
XSW	121,030	138,868			122,464
XW					
TOTALS	151,743	187,014	189,620		162,257

MH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C					
E					
N					
NE					
NW	62,371	82,000			68,914
S	49,766	35,000		35,000	42,383
SE					
SW	52,931	61,945	79,925		55,730
W	43,000	56,723	42,250		49,768
XNE					
XNW	32,633	41,633	63,500		43,725
XS					
XSW			35,000		35,000
XW	48,133				48,133
TOTALS	53,138	63,161	65,493	35,000	55,808

SFR AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	151,059	192,037	244,525	393,511	200,045
E	172,110	172,369	211,862	259,031	188,968
N	358,576	420,666	551,078	764,583	510,419
NE	210,150	296,520	372,548	503,083	346,885
NW	259,592	252,560	311,784	372,314	278,424
S	80,042	126,065	155,670	178,725	129,950
SE	185,985	178,327	222,128	288,561	199,328
SW	125,949	154,061	169,735	202,253	161,143
W	135,437	212,325	285,170	389,842	230,303
XNE	274,833		837,500		355,214
XNW	116,302	157,284	173,933	204,120	161,067
XS	199,494	197,852	218,447	279,281	211,290
XSW	167,247	194,247	249,346	340,000	187,360
XW	174,380	188,350	181,266		182,783
TOTALS	200,137	215,074	283,986	395,931	243,980

CND AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	89,956	152,124			103,577
E	62,630	80,390			64,443
N	133,134	175,668			137,368
NE	55,471	59,900			55,554
NW	105,851	153,082			115,022
S	75,000				75,000
SE	56,500	89,900			73,200
SW	51,925	63,000			54,140
W	62,127	115,580			68,490
XNE					
XNW					
XS	123,450				123,450
XSW	51,011				51,011
XW					
TOTALS	94,898	145,997			101,725

MSFR AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	84,500	90,966	110,000		91,644
E			284,900		284,900
N					
NE					
NW	90,895	115,171	117,285	104,100	110,550
S	65,000	80,114	85,983	106,950	82,332
SE	57,500	96,577	107,379	138,500	100,899
SW	94,747	95,067	88,898		94,244
W	67,460	75,467	79,408		74,824
XNE		280,000			280,000
XNW	64,835	90,482	75,840	79,716	85,343
XS	50,500	123,574	142,564	259,000	126,369
XSW	72,728	85,276	93,094	45,900	81,094
XW	80,750	107,788	114,603	120,000	105,642
TOTALS	82,738	97,489	103,603	108,523	96,007

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YEAR END 2016 RESIDENTIAL SALES STATISTICS

ALL RESIDENTIAL AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	51	49	54	53	50
E	58	39	44	46	44
N	70	56	77	76	67
NE	50	59	59	64	58
NW	65	49	58	57	56
S	34	28	28	39	29
SE	42	40	46	47	43
SW	103	54	51	75	62
W	37	46	55	94	48
XNE	142	299	114		158
XNW	88	58	59	53	61
XS	75	59	60	46	62
XSW	78	77	93	114	79
XW	80	67	60	11	67
TOTALS	63	48	55	58	54

TH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	42	42	71		42
E	55	48	14		53
N	66	58			63
NE	46	52			49
NW	68	51	42		64
S	24	25	58		25
SE	40	29			34
SW	85	51	9		72
W	33	55			40
XNE					
XNW					
XS	63	40			61
XSW	83	76			82
XW					
TOTALS	60	50	46		57

MH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C					
E					
N					
NE					
NW	56	104			72
S	62	38		38	50
SE					
SW	125	95	122		121
W	46	90	25		65
XNE					
XNW	56	56	68		59
XS					
XSW			74		74
XW	139				139
TOTALS	107	90	90	38	101

SFR AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	46	48	54	53	49
E	26	38	45	46	40
N	58	53	77	76	66
NE	52	60	59	64	60
NW	63	48	58	57	54
S	35	28	27	38	29
SE	43	39	46	48	42
SW	61	49	50	75	51
W	31	47	57	94	50
XNE	142		114		138
XNW	88	57	66	88	63
XS	79	60	60	47	62
XSW	77	81	93	165	81
XW	61	84	83		79
TOTALS	58	47	55	59	52

CND AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	75	65			73
E	74	43			70
N	77	84			78
NE	54	30			54
NW	76	96			80
S	9				9
SE	0	61			30
SW	55	66			57
W	58	30			54
XNE					
XNW					
XS	39				39
XSW	68				68
XW					
TOTALS	72	71			72

MSFR AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	29	88	35		69
E			7		7
N					
NE					
NW	68	61	46	87	61
S	163	33	33	42	35
SE	8	70	47	23	58
SW	115	74	45		85
W	36	22	29		26
XNE		299			299
XNW	102	59	28	25	56
XS	24	54	40	13	45
XSW	72	66	96	64	73
XW	74	64	50	11	61
TOTALS	84	60	45	38	61

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2016 Residential Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	123	164		64	54	25	116	81	52			47	125		85
30,000 - 39,999	119	40		27	50	24	71	115	55			44	56	87	62
40,000 - 49,999	76	80		60	65	34	13	99	42			14	31	61	163
50,000 - 59,999	72	95	3	61	52	47	40	133	42			98	16	62	84
60,000 - 69,999	46	68	52	55	84	36	54	67	29			69	46	86	45
70,000 - 79,999	48	50	43	53	84	28	53	84	37	158		73	56	99	67
80,000 - 89,999	43	46	86	44	45	39	42	67	49			46	40	90	49
90,000 - 99,999	40	82	56	50	86	28	40	84	39			88	90	98	64
100,000 - 119,999	50	39	102	26	45	31	34	65	43			46	73	72	66
120,000 - 139,999	46	36	63	32	41	24	39	42	33			52	73	63	43
140,000 - 159,999	49	41	57	66	42	21	36	42	26	116		46	63	66	101
160,000 - 179,999	47	48	49	52	41	34	35	45	41			84	59	70	91
180,000 - 199,999	50	36	57	53	47	43	47	63	49			72	55	82	115
200,000 - 249,999	46	32	69	49	57	27	42	88	43			69	49	108	54
250,000 - 299,999	55	37	55	49	57	36	51	85	68	204		26	61	76	28
300,000 - 399,999	56	43	63	64	61	31	63	146	70	18		50	72	115	63
400,000 - 499,999	63	62	66	84	65		48		98			125	93	135	21
500,000 - 749,999	61	45	76	67	103		112		88			231			84
750,000 - 999,999	112	291	87	60	105				25	114					92
1,000,000 +	35		101	168	125				17			57			109
ALL Price Ranges	50	44	67	58	56	29	43	62	48	158	61	62	79	67	54

2016 SFR Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under						35	59						85	166	101
30,000 - 39,999	13					26			84				10	13	35
40,000 - 49,999	15					45		158	9			28	59		44
50,000 - 59,999	45	55				40		68	52			32			44
60,000 - 69,999	45	27				35	13	32	38			382	68	20	41
70,000 - 79,999	46	60			45	25	22	45	38	138		73	74		40
80,000 - 89,999	43	61			28	38	16	52	40			14	48	11	39
90,000 - 99,999	43	69			93	28	41	46	39			51	102	76	56
100,000 - 119,999	46	37	2		26	33	38	50	46			49	73	95	141
120,000 - 139,999	48	34	31	28	29	24	39	40	35			51	75	61	42
140,000 - 159,999	49	42	5	92	32	21	36	38	26	116		46	63	62	97
160,000 - 179,999	45	47	27	50	39	34	35	44	40			84	60	67	106
180,000 - 199,999	49	36	45	57	44	43	47	63	48			72	57	65	115
200,000 - 249,999	46	32	49	48	55	28	42	88	41			72	49	111	54
250,000 - 299,999	55	38	54	48	57	36	51	85	68	180		26	61	76	28
300,000 - 399,999	53	43	63	65	61	31	63	146	70	18		50	72	120	63
400,000 - 499,999	63	62	62	84	66		48		98			125	93	135	21
500,000 - 749,999	61	45	76	67	103		112		88			231			85
750,000 - 999,999	112	291	87	60	105				25	114					92
1,000,000 +	35		101	168	125				17			57			109
ALL Price Ranges	49	40	66	60	54	29	42	51	50	138	63	62	81	79	52

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2016 TH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under						14							210		79
30,000 - 39,999	35					14	76						29		33
40,000 - 49,999	48			101		9	15		56				66		50
50,000 - 59,999	26	76		62		62	42		13				80		55
60,000 - 69,999	42	204		39		42	13	19	47			39	151		56
70,000 - 79,999	80	53				9	54	83	42			60	124		67
80,000 - 89,999	18	60	36		6	50	59	63	45			13	92		61
90,000 - 99,999	10	93				32	31	65	42			115	111		69
100,000 - 119,999	54	44	85	26	54	15	20	79	39			82	67		51
120,000 - 139,999	32	42	58	34	50	7	28	74	22			59	64		43
140,000 - 159,999	41	39	43	53	70		47		39			23	67		53
160,000 - 179,999	42	59	44	54	56				58			57	81		54
180,000 - 199,999	53	15	62	35	69				63			21	130		63
200,000 - 249,999	37		70	51	83	3	122		74			14	96		72
250,000 - 299,999	79		61	70	51								52		59
300,000 - 399,999	64		66	34	54								14		62
400,000 - 499,999			96		22										81
500,000 - 749,999			60												60
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	42	53	63	49	64	25	34	72	40			61	82		57

2016 CND Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	123	164		64	70				64				153		106
30,000 - 39,999	178	40		27	70			16	65				61		66
40,000 - 49,999	93	80		52	89				16				46		68
50,000 - 59,999	125	100	3	59	39	12	0	85	37				79		77
60,000 - 69,999	51	60	52	71	114				10				122		64
70,000 - 79,999	37	44	43	53	99								46		50
80,000 - 89,999	43	30	94	44	36	6	61		230						49
90,000 - 99,999	42	75	56	50	116				84						56
100,000 - 119,999	67	14	108		52				47			39			79
120,000 - 139,999	57	55	69		110										74
140,000 - 159,999	67		65		92								16		72
160,000 - 179,999	110		62		95										76
180,000 - 199,999	59		56		38										53
200,000 - 249,999	34		209		135										133
250,000 - 299,999			6												6
300,000 - 399,999	154														154
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	73	70	78	54	80	9	30	57	54			39	68		72

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2016 MH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under					28			88	58		46				78
30,000 - 39,999					35	30		134	4		84		74	8	83
40,000 - 49,999					84	10		128	73		13			253	104
50,000 - 59,999						167		196	95		76			156	178
60,000 - 69,999					63			58			111				65
70,000 - 79,999					93			127							114
80,000 - 89,999					73			70							71
90,000 - 99,999					256			65							128
100,000 - 119,999															
120,000 - 139,999					60			5							41
140,000 - 159,999								141							141
160,000 - 179,999															
180,000 - 199,999															
200,000 - 249,999															
250,000 - 299,999															
300,000 - 399,999															
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges					72	50		121	65		59		74	139	101

2016 MSFR Avg. DOM by Price and Area

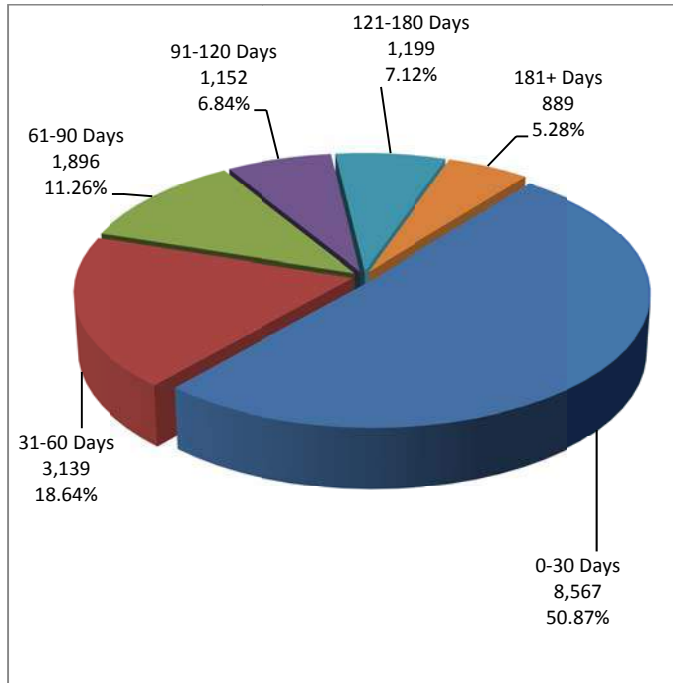
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under					51	18	173	16	8		39		61		44
30,000 - 39,999					30	13	70	108	21		35	56	94	130	62
40,000 - 49,999					46	14	6	64	38		15	33	80	73	47
50,000 - 59,999					78	60	43	78	37		128	16	33	70	60
60,000 - 69,999	8				81	43	126	80	4		40		57	45	61
70,000 - 79,999	44				87	50	90	87	17	299	73	30	79	67	69
80,000 - 89,999	89				64	43	150	74	46		51	61	93	49	65
90,000 - 99,999					35	30	45	129	20		95	62	98	65	71
100,000 - 119,999	86				55	38	31	99	22		40	54	29	58	57
120,000 - 139,999					82	31	69	62	41		57	56	75	43	61
140,000 - 159,999					34	3	42	100	8			171	113	103	69
160,000 - 179,999					52		27	120			96	30	47	62	51
180,000 - 199,999					112							10			61
200,000 - 249,999					40		24				25	72			40
250,000 - 299,999		7								299		13			106
300,000 - 399,999															
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	69	7			61	35	58	85	26	299	56	45	73	61	61

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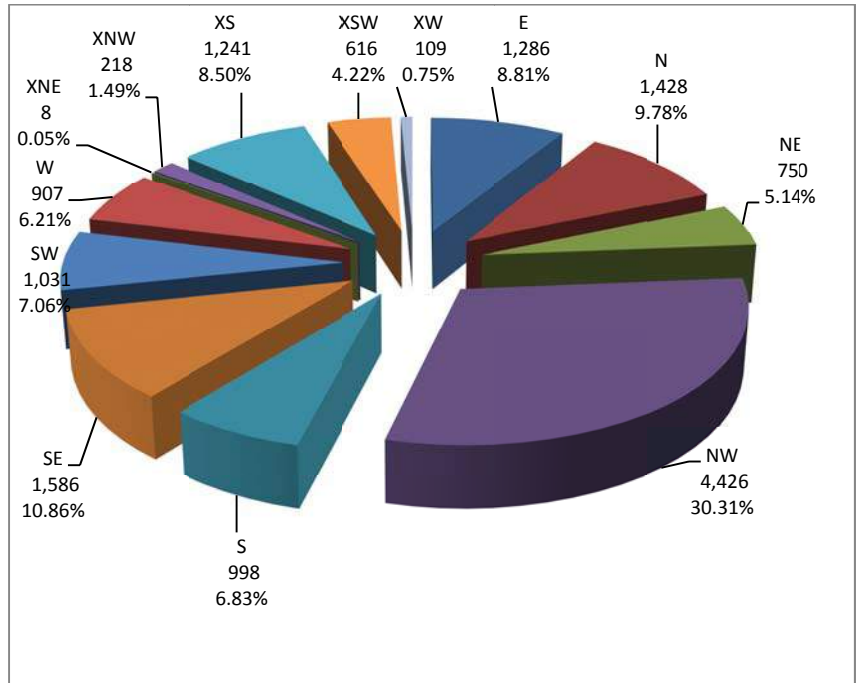
All RESIDENTIAL Avg. % - SP/LP

	SFR	TH	CND	MH	MSFR
C	97.62%	97.45%	95.47%		96.46%
E	98.47%	97.76%	95.03%		100.00%
N	96.73%	97.11%	96.31%		
NE	97.38%	97.63%	96.48%		
NW	97.99%	96.95%	96.12%	93.44%	94.86%
S	98.71%	98.19%	89.29%	84.81%	95.14%
SE	98.81%	97.77%	100.00%		96.67%
SW	98.60%	96.18%	90.29%	89.69%	95.55%
W	97.96%	97.27%	94.98%	81.23%	96.97%
XNE	93.14%				94.64%
XNW	98.13%			93.36%	96.22%
XS	98.58%	97.56%	95.57%		96.06%
XSW	96.90%	97.24%	95.55%	94.29%	95.47%
XW	96.22%			85.70%	96.06%
All Areas	98.05%	97.32%	96.14%	89.72%	95.76%

All RESIDENTIAL - Days on Market



Total Listings by Area



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YEAR END 2016 RESIDENTIAL SALES STATISTICS

ALL RESIDENTIAL – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1,134	1,897	623	160	3,814
E	325	987	534	72	1,918
N	805	969	977	333	3,084
NE	231	578	506	162	1,477
NW	1,622	3,371	2,263	464	7,720
S	212	858	388	54	1,512
SE	209	1,275	819	129	2,432
SW	334	861	537	69	1,801
W	311	758	348	62	1,479
XNE	26	22	5	-	53
XNW	32	198	90	26	346
XS	485	865	672	145	-
XSW	701	295	90	11	1,097
XW	34	115	61	8	218
Total	6,461	13,049	7,913	1,695	29,118

CND – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	274	73	2	1	350
E	151	15	0	0	166
N	400	61	0	0	461
NE	88	1	0	0	89
NW	146	47	0	0	193
S	2	0	0	0	2
SE	1	1	0	0	2
SW	4	1	0	0	5
W	63	5	0	0	68
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	2	0	0	0	0
XSW	69	0	0	0	69
XW	0	0	0	0	0
Total	1,200	204	2	1	1,407

SFR – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	652	1,677	616	159	3,104
E	54	899	529	72	1,554
N	114	734	972	333	2,153
NE	30	496	502	162	1,190
NW	1,079	3,094	2,230	456	6,859
S	162	766	353	48	1,329
SE	150	1,166	794	126	2,236
SW	60	669	492	65	1,286
W	123	639	328	62	1,152
XNE	26	21	5	0	52
XNW	13	110	72	16	211
XS	387	820	648	143	1,998
XSW	247	170	69	6	492
XW	9	21	17	3	50
Total	3,106	11,282	7,627	1,651	23,666

MH – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	0	0	0	0	0
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	18	12	0	0	30
S	5	1	0	2	8
SE	1	0	0	0	1
SW	137	37	7	1	182
W	6	11	2	0	19
XNE	0	0	0	0	0
XNW	6	6	2	0	14
XS	0	1	0	0	0
XSW	10	5	1	0	16
XW	7	2	2	0	11
Total	190	75	14	3	282

TH – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	205	124	4	0	333
E	120	73	4	0	197
N	291	174	5	0	470
NE	113	81	4	0	198
NW	337	99	2	0	438
S	39	20	2	1	62
SE	51	54	1	0	106
SW	24	5	2	0	31
W	103	53	1	0	157
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	92	6	1	0	99
XSW	317	23	0	0	340
XW	0	0	0	0	0
Total	1,692	712	26	1	2,431

MSFR – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	3	23	1	0	27
E	0	0	1	0	1
N	0	0	0	0	0
NE	0	0	0	0	0
NW	42	119	31	8	200
S	4	71	33	3	111
SE	6	54	24	3	87
SW	109	149	36	3	297
W	16	50	17	0	83
XNE	0	1	0	0	1
XNW	13	82	16	10	121
XS	4	38	23	2	0
XSW	58	97	20	5	180
XW	18	92	42	5	157
Total	273	776	244	39	1,332

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2016 All RESIDENTIAL – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	33	13	0	10	8	7	2	17	8	0	9	0	18	1	126
30,000 - 39,999	20	12	0	11	19	18	8	30	28	1	11	1	23	5	187
40,000 - 49,999	31	16	0	20	15	35	10	51	21	0	10	3	52	7	271
50,000 - 59,999	51	34	2	25	21	56	17	48	34	0	11	4	51	7	361
60,000 - 69,999	68	40	6	21	22	64	29	62	41	0	14	6	40	11	424
70,000 - 79,999	90	33	13	8	30	78	21	58	48	1	13	12	43	13	461
80,000 - 89,999	130	39	9	7	44	89	34	62	54	0	19	18	63	13	581
90,000 - 99,999	147	45	50	7	40	99	46	73	50	0	17	36	65	25	700
100,000 - 119,999	326	111	69	13	112	257	129	159	121	0	37	88	109	29	1,560
120,000 - 139,999	466	257	129	35	239	278	236	298	150	1	51	199	155	30	2,524
140,000 - 159,999	436	285	114	44	419	266	320	321	137	3	27	263	94	23	2,752
160,000 - 179,999	355	310	140	75	649	109	334	221	142	0	39	289	104	21	2,788
180,000 - 199,999	284	213	64	61	706	50	268	138	71	1	31	266	57	6	2,216
200,000 - 249,999	467	277	199	225	1489	83	395	161	117	1	25	399	88	9	3,935
250,000 - 299,999	351	111	283	199	1196	20	237	54	95	9	4	264	68	6	2,897
300,000 - 399,999	280	63	548	249	1324	3	197	31	158	17	23	217	44	3	3,157
400,000 - 499,999	120	25	396	127	553	0	75	11	70	7	1	76	12	7	1,480
500,000 - 749,999	95	26	539	198	519	0	58	2	93	8	3	18	10	2	1,571
750,000 - 999,999	47	6	261	104	160	0	12	3	31	4	1	3	1	0	633
1,000,000 +	17	2	262	38	155	0	4	1	10	0	0	5	0	0	494
All Price Ranges	3,814	1,918	3,084	1,477	7,720	1,512	2,432	1,801	1,479	53	346	2,167	1,097	218	29,118

2016 All SFR – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	3	0	0	0	0	3	1	0	1	0	2	0	6	0	16
30,000 - 39,999	4	0	0	0	0	11	1	0	3	1	2	0	1	0	23
40,000 - 49,999	4	0	0	0	0	25	0	0	2	0	1	0	4	1	37
50,000 - 59,999	14	2	0	0	2	37	0	1	10	0	0	1	2	0	69
60,000 - 69,999	39	2	0	0	1	49	5	4	14	0	0	3	3	0	120
70,000 - 79,999	40	1	0	0	6	57	8	10	22	1	2	7	1	0	155
80,000 - 89,999	81	10	0	0	6	65	16	14	19	0	1	10	8	0	230
90,000 - 99,999	105	13	0	0	11	77	23	22	13	0	3	20	13	2	302
100,000 - 119,999	238	59	2	3	37	218	90	91	60	0	20	49	25	3	895
120,000 - 139,999	363	194	2	6	151	263	213	243	121	1	38	160	66	4	1,825
140,000 - 159,999	366	258	2	12	307	261	310	299	127	3	25	248	54	3	2,275
160,000 - 179,999	300	296	11	32	558	108	329	209	133	0	36	266	71	11	2,360
180,000 - 199,999	253	210	14	46	624	50	265	136	66	1	28	261	41	1	1,996
200,000 - 249,999	431	277	79	191	1353	82	394	157	106	1	24	391	69	7	3,562
250,000 - 299,999	344	110	198	190	1128	20	236	53	93	8	4	263	62	6	2,715
300,000 - 399,999	254	63	462	243	1298	3	196	30	158	17	20	217	43	3	3,007
400,000 - 499,999	110	25	351	127	544	0	75	11	70	7	1	76	12	7	1,416
500,000 - 749,999	94	26	509	198	519	0	58	2	93	8	3	18	10	2	1,540
750,000 - 999,999	45	6	261	104	160	0	12	3	31	4	1	3	1	0	631
1,000,000 +	16	2	262	38	154	0	4	1	10	0	0	5	0	0	492
ALL Price Ranges	3,104	1,554	2,153	1,190	6,859	1,329	2,236	1,286	1,152	52	211	1998	492	50	23,666

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2016 All TH – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	2	0	0	0	0	2	0	0	0	0	0	0	1	0	5
30,000 - 39,999	0	0	0	0	0	0	2	0	0	0	0	0	3	0	5
40,000 - 49,999	4	0	0	2	0	2	7	0	2	0	0	0	10	0	27
50,000 - 59,999	3	3	0	8	0	4	13	0	1	0	0	0	5	0	37
60,000 - 69,999	8	1	0	11	0	4	15	1	9	0	0	3	3	0	55
70,000 - 79,999	13	13	0	0	0	10	9	5	15	0	0	2	20	0	87
80,000 - 89,999	11	12	1	0	2	7	9	2	21	0	0	5	33	0	103
90,000 - 99,999	17	17	0	0	1	7	11	5	18	0	0	7	34	0	117
100,000 - 119,999	42	47	7	9	22	17	22	12	32	0	0	31	64	0	305
120,000 - 139,999	77	61	31	29	32	7	12	6	24	0	0	25	72	0	376
140,000 - 159,999	47	26	28	32	54	1	4	0	9	0	0	7	30	0	238
160,000 - 179,999	34	14	44	43	57	0	1	0	8	0	0	14	26	0	241
180,000 - 199,999	19	3	31	15	62	0	0	0	5	0	0	1	14	0	150
200,000 - 249,999	29	0	88	34	106	1	1	0	11	0	0	4	18	0	292
250,000 - 299,999	2	0	79	9	66	0	0	0	2	0	0	0	6	0	164
300,000 - 399,999	18	0	86	6	26	0	0	0	0	0	0	0	1	0	137
400,000 - 499,999	6	0	45	0	9	0	0	0	0	0	0	0	0	0	60
500,000 - 749,999	1	0	30	0	0	0	0	0	0	0	0	0	0	0	31
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
ALL Price Ranges	333	197	470	198	438	62	106	31	157	0	0	99	340	0	2,431

2016 All CND – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	28	13	0	10	3	0	0	0	4	0	0	0	2	0	60
30,000 - 39,999	16	12	0	11	10	0	0	2	16	0	0	0	6	0	73
40,000 - 49,999	22	16	0	18	7	0	0	0	6	0	0	0	18	0	87
50,000 - 59,999	33	29	2	17	13	0	1	0	9	0	0	0	25	0	129
60,000 - 69,999	18	37	6	10	8	0	0	3	3	0	0	0	12	0	97
70,000 - 79,999	30	19	13	8	2	1	0	0	1	0	0	0	0	0	74
80,000 - 89,999	32	17	8	7	15	1	1	0	4	0	0	0	3	0	88
90,000 - 99,999	23	15	50	7	7	0	0	0	4	0	0	0	2	0	108
100,000 - 119,999	41	5	60	1	17	0	0	0	21	0	0	0	0	0	145
120,000 - 139,999	24	2	96	0	16	0	0	0	0	0	0	2	1	0	141
140,000 - 159,999	23	1	84	0	35	0	0	0	0	0	0	0	0	0	143
160,000 - 179,999	21	0	85	0	24	0	0	0	0	0	0	0	0	0	130
180,000 - 199,999	12	0	19	0	14	0	0	0	0	0	0	0	0	0	45
200,000 - 249,999	7	0	32	0	22	0	0	0	0	0	0	0	0	0	61
250,000 - 299,999	5	0	6	0	0	0	0	0	0	0	0	0	0	0	11
300,000 - 399,999	8	0	0	0	0	0	0	0	0	0	0	0	0	0	8
400,000 - 499,999	4	0	0	0	0	0	0	0	0	0	0	0	0	0	4
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	2	0	0	0	0	0	0	0	0	0	0	0	0	0	2
1,000,000 +	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
ALL Price Ranges	350	166	461	89	193	2	2	5	68	0	0	2	69	0	1,407

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2016 All MH – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	1	0	0	15	0	0	3	0	0	1	20
30,000 - 39,999	0	0	0	0	4	5	0	27	4	0	2	1	7	1	51
40,000 - 49,999	0	0	0	0	2	1	0	37	4	0	4	0	3	4	55
50,000 - 59,999	0	0	0	0	0	1	0	25	7	0	2	0	3	1	39
60,000 - 69,999	0	0	0	0	4	1	0	22	1	0	0	0	2	0	30
70,000 - 79,999	0	0	0	0	5	0	0	16	0	0	1	0	1	1	24
80,000 - 89,999	0	0	0	0	8	0	1	14	1	0	1	0	0	2	27
90,000 - 99,999	0	0	0	0	4	0	0	11	0	0	1	0	0	0	16
100,000 - 119,999	0	0	0	0	0	0	0	5	0	0	0	0	0	0	5
120,000 - 139,999	0	0	0	0	2	0	0	5	1	0	0	0	0	1	9
140,000 - 159,999	0	0	0	0	0	0	0	2	0	0	0	0	0	0	2
160,000 - 179,999	0	0	0	0	0	0	0	2	1	0	0	0	0	0	3
180,000 - 199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
250,000 - 299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	0	0	0	0	30	8	1	182	19	0	14	1	16	11	282

2016 All MSFR – Total Listings by Price and Area (1/1/16- 12/31/16)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	4	2	1	2	3	0	4	0	9	0	25
30,000 - 39,999	0	0	0	0	5	2	5	1	5	0	7	0	6	4	35
40,000 - 49,999	1	0	0	0	6	7	3	14	7	0	5	3	17	2	65
50,000 - 59,999	1	0	0	0	6	14	3	22	7	0	9	3	16	6	87
60,000 - 69,999	3	0	0	0	9	10	9	32	14	0	14	0	20	11	122
70,000 - 79,999	7	0	0	0	17	10	4	27	10	0	10	3	21	12	121
80,000 - 89,999	6	0	0	0	13	16	7	32	9	0	17	3	19	11	133
90,000 - 99,999	2	0	0	0	17	15	12	35	15	0	13	9	16	23	157
100,000 - 119,999	5	0	0	0	36	22	17	51	8	0	17	8	20	26	210
120,000 - 139,999	2	0	0	0	38	8	11	44	4	0	13	12	16	25	173
140,000 - 159,999	0	0	0	0	23	4	6	20	1	0	2	8	10	20	94
160,000 - 179,999	0	0	0	0	10	1	4	10	0	0	3	9	7	10	54
180,000 - 199,999	0	0	0	0	6	0	3	2	0	0	3	4	2	5	25
200,000 - 249,999	0	0	0	0	8	0	0	3	0	0	1	4	1	2	19
250,000 - 299,999	0	1	0	0	2	0	1	1	0	1	0	1	0	0	7
300,000 - 399,999	0	0	0	0	0	0	1	1	0	0	3	0	0	0	5
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	27	1	0	0	200	111	87	297	83	1	121	67	180	157	1,332

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2016 All RESIDENTIAL - Expired Listings

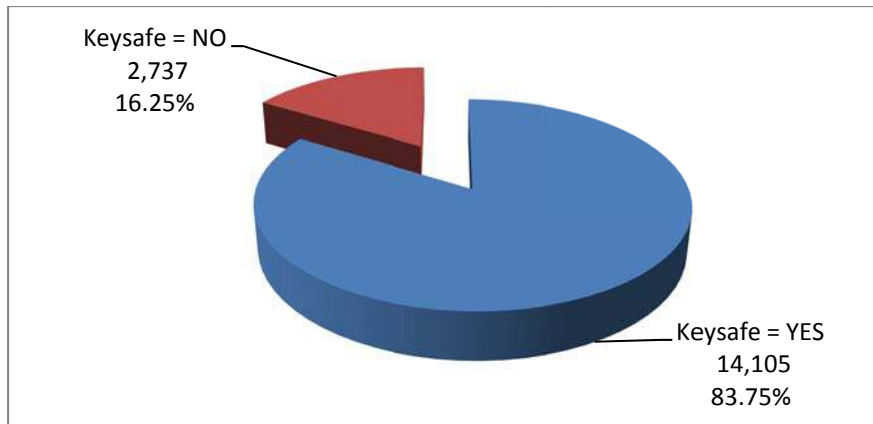
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	7	2	0	1	0	0	0	0	0	0	0	0	0	0	10
30,000 - 39,999	5	2	0	0	2	1	0	2	0	0	0	0	1	0	13
40,000 - 49,999	3	4	0	5	3	1	0	6	2	0	2	1	7	1	35
50,000 - 59,999	9	4	0	3	2	4	0	5	4	0	1	0	7	1	40
60,000 - 69,999	5	4	0	0	4	4	4	7	6	0	2	1	4	0	41
70,000 - 79,999	4	2	0	1	1	6	0	5	0	1	1	0	3	3	27
80,000 - 89,999	25	2	0	1	4	7	1	6	7	0	1	2	6	3	65
90,000 - 99,999	12	5	7	0	4	12	1	14	3	0	2	4	6	5	75
100,000 - 119,999	28	7	9	0	7	24	2	15	9	0	3	3	9	1	117
120,000 - 139,999	37	15	20	0	17	17	14	11	7	1	0	8	10	4	161
140,000 - 159,999	45	16	12	0	16	12	13	15	6	0	4	10	0	4	153
160,000 - 179,999	31	16	12	6	25	9	11	22	5	0	0	20	7	2	166
180,000 - 199,999	25	9	3	2	37	1	10	22	3	0	1	11	9	0	133
200,000 - 249,999	32	8	25	7	95	3	19	9	4	0	0	23	13	2	240
250,000 - 299,999	26	9	32	18	106	2	12	4	13	1	1	20	5	1	250
300,000 - 399,999	25	2	45	21	125	0	23	7	17	6	4	24	9	1	309
400,000 - 499,999	14	4	48	13	58	0	13	4	8	2	0	11	2	3	180
500,000 - 749,999	13	2	68	18	76	0	13	1	13	2	2	5	1	0	214
750,000 - 999,999	8	1	39	20	25	0	4	2	6	1	1	0	1	0	108
1,000,000 +	2	1	41	7	24	0	0	0	6	0	0	2	0	0	83
ALL Price Ranges	356	115	361	123	631	103	140	157	119	14	25	145	100	31	2,420

2016 All RESIDENTIAL - Cancelled Listings

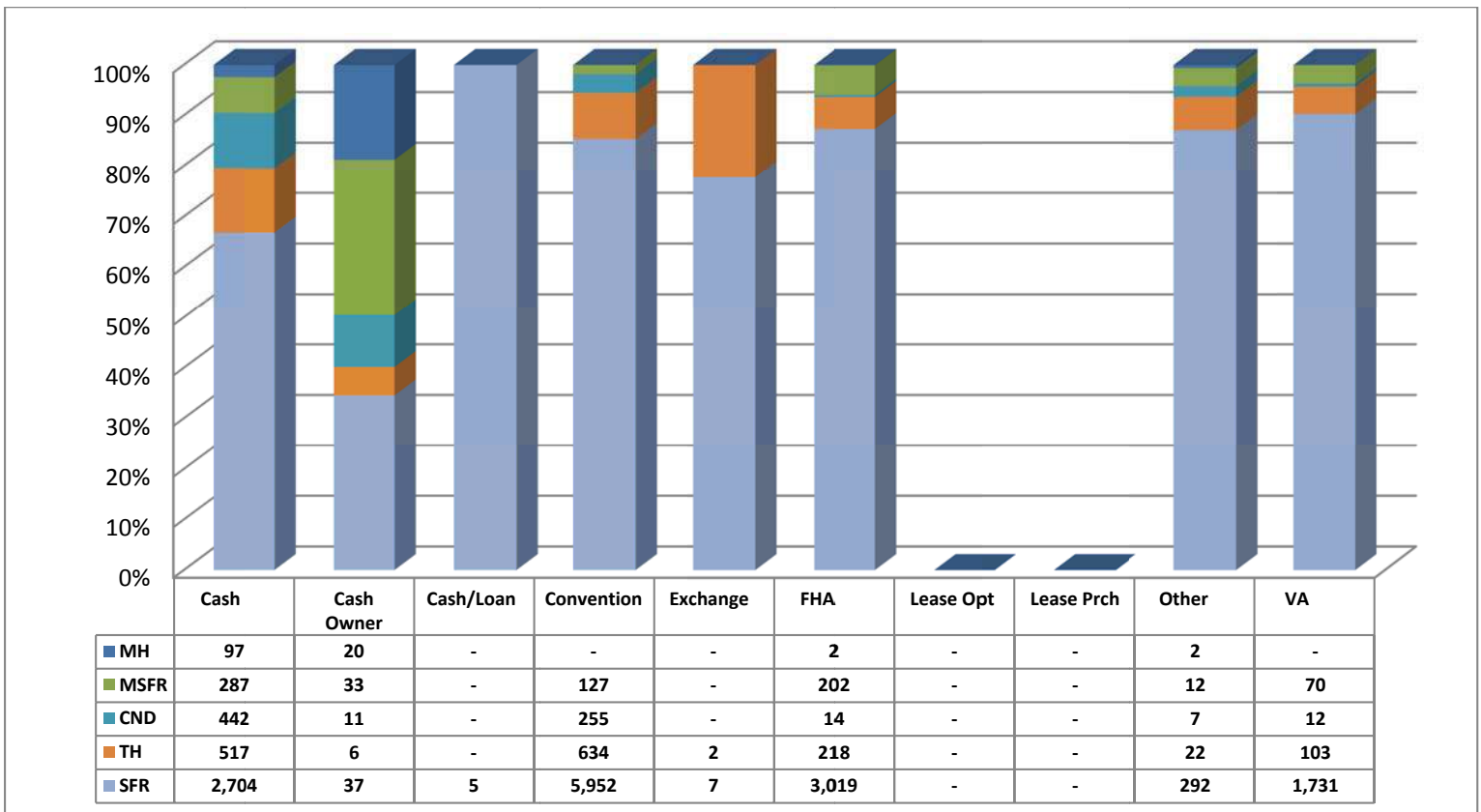
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	6	0	0	1	0	1	0	0	1	0	2	0	1	0	13
30,000 - 39,999	1	0	0	1	1	0	0	5	8	0	3	1	2	0	24
40,000 - 49,999	6	0	0	1	1	1	1	7	1	0	0	0	6	1	26
50,000 - 59,999	4	0	1	3	2	3	5	6	3	0	2	0	7	0	41
60,000 - 69,999	7	0	1	4	0	10	3	13	8	0	0	0	3	0	58
70,000 - 79,999	8	0	2	2	6	17	2	1	2	0	1	2	6	3	57
80,000 - 89,999	20	0	0	3	6	10	3	12	5	0	2	2	11	0	75
90,000 - 99,999	19	0	6	1	5	20	8	7	5	0	3	3	12	1	91
100,000 - 119,999	34	0	10	2	19	22	9	18	14	0	4	15	12	6	170
120,000 - 139,999	58	0	25	1	13	32	33	37	16	0	2	26	17	2	285
140,000 - 159,999	62	0	15	7	42	20	25	35	20	1	3	38	11	2	311
160,000 - 179,999	41	0	16	9	59	7	35	25	13	0	2	38	9	2	300
180,000 - 199,999	41	0	9	6	79	9	26	18	10	0	5	31	7	4	273
200,000 - 249,999	94	0	27	23	173	9	50	12	29	0	2	59	7	2	528
250,000 - 299,999	62	0	49	35	172	2	37	5	13	1	1	40	8	2	446
300,000 - 399,999	58	0	99	46	188	0	32	4	24	3	8	30	5	0	507
400,000 - 499,999	23	0	93	26	102	0	12	2	6	1	0	10	2	2	281
500,000 - 749,999	24	0	141	56	107	0	15	1	21	2	0	1	1	0	377
750,000 - 999,999	14	0	65	39	42	0	3	0	7	1	0	1	0	0	172
1,000,000 +	5	0	68	12	30	0	1	0	1	0	0	0	0	0	117
ALL Price Ranges	587	0	627	278	1047	163	300	208	207	9	40	297	127	27	4,152

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2016 Sold Properties Keysafe Analysis – All Residential



2016 All Residential Terms of Sale by Terms and Type



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